US-China Financial Investment: Current Scope and Future Potential

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A Report by the US-China Investment Project

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EXECUTIVE SUMMARY

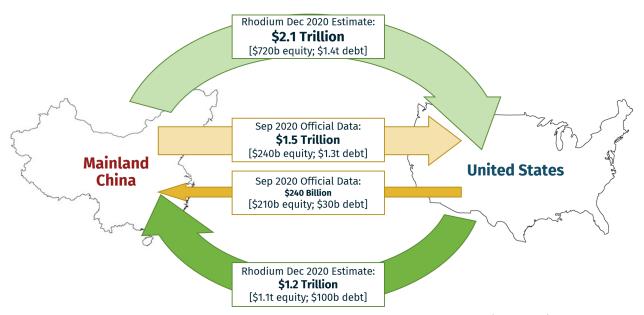
While direct investment and venture capital flows between the United States and China have declined since 2016, "passive" investment in equity and debt has grown. The inclusion of Chinese securities in international bond and equity indices points to additional growth, but policy headwinds are blowing hard from both sides of the Pacific. Recent decisions by the US administration, including an executive order banning American investment in firms with ties to China's military and the forced delisting of certain Chinese firms from US stock exchanges, demonstrate that US policymakers view financial investment restrictions as part of their toolbox for resetting US-China economic relations. Beijing is allowing more foreign participation in domestic financial markets but only within tightly controlled parameters, and it maintains heavy controls on outflows. The abrupt decision to cancel the initial public offering of Ant Group in Hong Kong shows that political interventions extend to offshore financial markets. As policymakers navigate the complex questions around two-way financial investments, it is important for them to have reliable, comprehensive data on cross-border holdings. This report clarifies the scope and patterns of two-way financial investment in equity and debt securities and discusses key policy questions on both sides.

The findings are:

- China is a latecomer to financial globalization, but cross-border holdings of bonds and equities are growing faster than traditional capital flows. Beijing lags major economies when it comes to global financial integration due to its reluctance to liberalize short-term capital flows. However, China's financial ties with the world have grown rapidly from a low base over the past decade as investors have found creative ways around capital controls and Beijing has started to gradually liberalize certain channels. Official statistics do not accurately capture the full scope of China's external financial investment.
- The United States is China's most important financial counterpart, save for Hong Kong. US markets have been critical to Chinese company fundraising, and America is where government and household savers seek to reinvest surpluses and savings. We estimate there was as much as \$3.3 trillion in US-China two-way equity and bond holdings (including securities held by central banks as reserves) at the end of 2020—nearly double the official figure of \$1.8 trillion. Official underreporting reflects the complex, multi-modal structures that are often used for international securities investments and the challenges statistical agencies have determining securities issuers' and owners' nationalities.
- US holdings of Chinese securities neared \$1.2 trillion at the end of 2020. We estimate that US investors held \$1.1 trillion in equity and \$100 billion in debt securities issued by Chinese entities at the end 2020. That is about five times the holdings captured in official US data, which shows \$211 billion in equity and \$29 billion in debt holdings as of September 2020. Most of the disparity is accounted for by firms from China using complex legal structures to issue shares out of tax havens that trade on US exchanges. These practices continue despite legal peril in China and US regulatory pressure: in 2020 Chinese equity issuance on US exchanges was higher than in any year except 2014. US holdings of Chinese debt securities are smaller but are growing rapidly thanks to China's efforts to improve access to its onshore bond market and to widening US-China interest rate differentials.
- Chinese holdings of US securities reached as much as \$2.1 trillion. We estimate Chinese investors held \$700 billion in equity and \$1.4 trillion in debt securities issued by US entities at the end of 2020. In comparison, official US data report \$240 billion of equity and \$1.3 trillion of debt holdings as of September 2020. Most of this difference is accounted for by equity investments misclassified in official sources due to investor efforts to circumvent Beijing's capital controls or the use of Hong Kong as an investment intermediary. Debt securities account for the bulk of Chinese holdings. These are primarily US Treasury securities and agency bonds held by China's central bank as reserves. While US investors have tended to prefer ownership of Chinese equities (and been rewarded with higher relative returns), Chinese investors in US securities have preferred lending to the US government and US corporations at relatively low interest rates. They account for a low share of foreign ownership of US equities.

• US-China financial integration is at an early stage but faces powerful policy headwinds. Under normal conditions, there would be room for trillions of dollars in additional US-China financial investment before balances reached levels typical of advanced economy pairs. A few years ago, such expansion seemed likely, but policy-related hurdles are rising. Measures have proliferated on both sides which, if current trends persist, could greatly diminish growth prospects. Beijing has stated its preference for greater financial opening to the world but needs to enact far-reaching reforms before it can truly open its capital account without guardrails. Washington has traditionally taken a very liberal approach to financial globalization but a new era of "strategic competition" with China has led to a redrawing of national security boundaries, including in the economic and financial space. A new US administration is unlikely to fully reverse this shift but may strike a better balance between mitigating national security risks, incentivizing good financial governance, and preserving the benefits from benign linkages.

Figure E1: Official and Rhodium Estimates for US-China Bilateral Holdings of Bond and Equity Securities USD billions



Source: Rhodium Group estimates are based on the inclusion of holdings through offshore locations and other adjustments (see Appendix). Official figures taken from the US Treasury TIC dataset as of December 31, 2020.

INTRODUCTION

The <u>US-China Investment Project</u> applies innovative approaches to data collection and analysis to document patterns in US-China capital flows. In the past decade, foreign direct investment (FDI) and venture capital (VC) between the two nations soared but then started slowing after 2016 due to Chinese capital controls, heightened scrutiny of Chinese investment in the United States, geopolitical tensions, and most recently, COVID-19 (Figure 1).

USD billions 45 Chinese VC Investment in US 40 ■ Chinese FDI in US ■ US VC Investment in China 35 US FDI in China 30 25 20 15 10 5 0 2H 2012 1H 2013 2H 2013 1H 2015 2H 2015 1H 2016 2H 2016 1H 2018 1H 2012 1H 2014 2H 2014 1H 2017 2H 2018 1H 2011 2H 2011 1H 2017 1H 2019 2H 2019 1H 2020

Figure 1: Completed Two-Way FDI and VC Investment Between the US and China

Source: Rhodium Group. FDI data represents the combined value of direct investment transactions by mainland Chinese companies in the US, including greenfield projects and acquisitions that result in significant ownership control (>10% of equity). VC data represents pro-rata values determined as the investor country's proportional share of each funding round's value based on the number of participating investors. 1H 2020 data are preliminary only.

While "active" investments via FDI and VC between the United States and China have been declining in recent years, "passive" financial investment flows have been on the upswing. Since MSCI first added Chinese onshore shares to its emerging market indices in 2018, pension funds and other large institutional investors from the United States have increased their holdings of Chinese onshore securities. More importantly, companies from China have accelerated their offshore fundraising activities, raising debt and equity financing via securities issuance through tax havens and other external domiciles targeting investors from developed market economies like the United States.

This has given US retail and institutional investors multiple avenues for making securities investments in firms from China. Increasing valuations for large technology companies like Alibaba and Tencent, and attractive bond yields compared to other economies, have made China an attractive market for passive investors. In the other direction, the deep and liquid US financial markets have long been a favorite destination for securities investment by Chinese government entities and designated institutional investors, and a greater number of high-net-worth individuals and middle-class households are finding opportunities to diversify their savings in a safe-haven market like the US.

Commercial appetite for greater two-way holdings of securities is clearly there, but the policy environment remains fragile. China's leaders are aware of the fault lines in its domestic financial system and are anxious about short-term foreign capital flows injecting instability. Beijing has also demonstrated that it is not willing to let independent regulators operate, instead continuing to actively interfere in financial market dynamics and creating conflicts for fiduciary portfolio managers.

In the US, concerns over national and economic security, accounting frauds, and broader geopolitical leverage have led to increased skepticism around financial integration with China. In a new era of US-China strategic competition, it is not surprising that bilateral securities investment has been caught in the broader "decoupling" debate in Washington. For example, government pension funds came under <u>fierce scrutiny</u> in the first half of 2020 as their prospective investment in Chinese companies was perceived to be against US security interests. Then in November, a Trump administration <u>executive order</u> banned US investment in certain Chinese firms linked to China's military, including US-listed China Telecom, China Unicom, and China Mobile, which faced delisting from US exchanges in early 2021. And in the waning days of 2020, US lawmakers passed the "Holding Foreign Companies Accountable Act", which would enforc <u>stricter auditing compliance requirements</u> on firms from China and force de-listings for companies unwilling to meet standards.

Steps like these have the potential to significantly deter US investment in the securities of companies from China, which already account for hundreds of billions of dollars of US investors' global portfolios. And yet, debates around US-China passive securities investment suffer from shortcomings similar to those inherent in the early debates about US-China bilateral FDI and VC: official data do not provide a clear picture for policymakers to understand the scope and patterns of two-way investment flows and stocks. This report aims to fill these gaps by offering a clearer picture of historical securities investment between China and the United States. We first describe China's financial investment integration with the world. Then we take a deeper dive into US-China securities investment stocks and flows, offering a more complete picture than official data. Finally, we look to the future of China's financial integration with the world and relevant policy variables.

1. China as a Latecomer to Financial Globalization

In assessing cross-border securities investment trends in official data, the most relevant statistics relate to a component of the balance of payments (BOP) framework called "portfolio investment." IMF guidelines for national accounting statistics define portfolio investment as investment in securities such as stocks, bonds, mutual funds, and real estate investment trusts (REITs) in pursuit of financial returns through income generation and capital gains. Importantly, a few forms of securities investment such as the purchase of foreign government bonds for foreign currency reserves are not considered to be portfolio investments under IMF guidelines, but these data are still useful for understanding the broad historical development of global cross-border securities investment flows and the role China has played in recent decades.

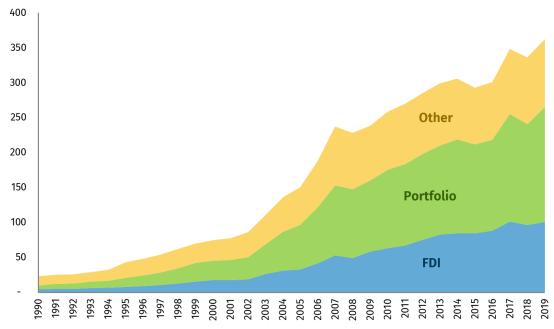
1.1 Financial Globalization is Driven by Portfolio Investment

Official data show that portfolio investment has been the main driver of financial globalization to date. Since deregulation in international banking practices and the creation of the European monetary union kickstarted the early growth in cross-border capital flows in the 1980s and 1990s, the exchange of bonds, stocks, and other securities has been the most important component of international investment. As of 2019, estimated cross-border ownership of gross portfolio assets and liabilities had reached over \$160 trillion, or almost half (45%) of total official cross-border financial stock (Figure 2).

The unique characteristics of portfolio investment help explain its popularity. It is not as "sticky" as FDI because investors can usually invest and withdraw their money quickly in liquid markets, making portfolio investment highly dynamic. It is "passive" because investors generally have no direct influence over management decisions at invested companies, thus requiring relatively little continuing attention from investors. Finally, portfolio investment is also distinguished by its anonymity—granular public disclosure requirements for investment positions are limited, minimizing investor administrative burdens.

Figure 2: Financial Globalization by Type of Cross-Border Capital Flow (1990-2019)

USD trillions, gross external assets and liabilities of 211 nations and territories

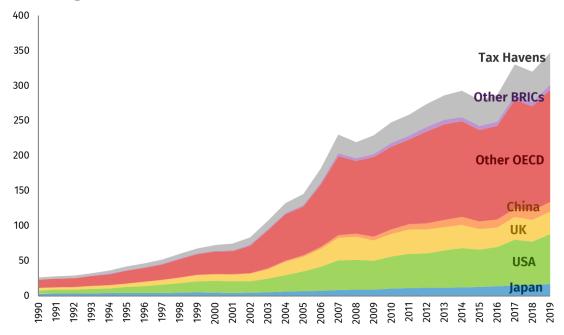


Source: IMF External Wealth of Nations Dataset. Data after 2015 are partially estimated based on percent growth in gross external assets and liabilities from latest available data. Portfolio flows include debt and equity securities as well as financial derivatives. The "Other" category includes reserves, loans, deposits, and other financial investment.

While developing countries have come to capture a larger share of global GDP and international trade in the 21st century, they have <u>lagged far behind the developed world</u> in measures of financial globalization such as cross-border securities investment. This caution towards financial liberalization is driven by fears of volatility brought on by rapid capital withdrawals. China has exemplified this trend, and like many other emerging economies it has not been a major participant in the financial globalization story thus far (Figure 3). In 2019, China accounted for roughly 17% of global GDP but less than 4% of global cross-border investment assets and liabilities. If not for significant flows through FDI and other channels like reserves, loans, deposits, and insurance, the gap would be even wider.

Figure 3: Financial Globalization by Geography, 1990-2019

USD trillions, gross external assets and liabilities of 46 countries and territories



Source: Data up to 2015 from "External Wealth of Nations" Dataset. Data for after 2015 are from the IMF where available; for aggregate categories data after 2015 are partially estimated using overall growth percentage in gross external assets and liabilities.

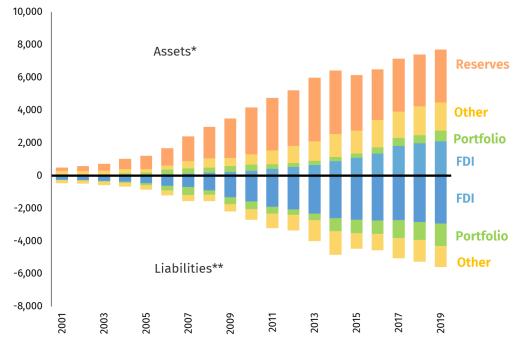
1.2 China Lags Far Behind in Global Portfolio Flows

China's slow historical financial integration with the world is primarily a by-product of its investment-led development model. China has funded expansive infrastructure and other capital investments via cheap loans that were made possible by keeping bank account interest rates artificially low. This implicit tax (also known as "financial repression") required Beijing to impose capital controls to prevent outflows of household savings. The Asian financial crisis starting in 1997 reinforced Beijing's capital flight anxiety. Fears that sudden large withdrawals could lead to a currency devaluation and spiral into further capital outflows, external defaults, asset depreciation, and negative growth have guided China's instinct to keep capital controls in place and passive securities investment flows tightly regulated.

Given these capital formation and macroeconomic stability priorities, Beijing tightly limited portfolio investment flows in and out of China in past decades. Only institutions with special mandates such as China's sovereign wealth fund or the National Social Security Fund, or those given special quotas through programs like the Qualified Domestic Institutional Investor (QDII) or Qualified Foreign Institutional Investor (QFII) mechanisms, were legally allowed to invest across the border at scale. As a result, China's international investment position (claims on foreign assets) has been dominated by reserves held by the central bank (42% as of the end of 2019) and lending and holdings by state-affiliated banks (captured under "other investment") (23%). More recently outbound FDI by Chinese companies has played a more prominent role in China's global asset mix (27%), but portfolio investment remains small at only 8% of total. China's liabilities (foreigners' claims on Chinese assets) have been mostly comprised of FDI (55%) and a smaller share of portfolio and other investment (24% and 23%, respectively) (Figure 4).

Figure 4: China's International Investment Position 2001-2019

USD billions



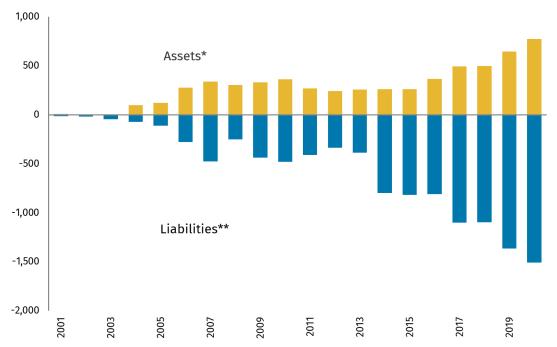
Source: SAFE, IMF, Rhodium Group. *Denotes Chinese residents' claims on overseas assets; **Denotes foreigners' claims on assets in China.

But the air lock around China's system has created new problems even as it has solved others, and China has changed its thinking in recent years, especially on inbound portfolio investment. Since 2016, China has launched the <u>Bond Connect program</u> and the <u>China Interbank Market Direct</u> (CIBM Direct) program to accommodate bond market inflows from abroad. On the equities side, China has created the <u>Stock Connect Program</u>, which allows foreign and Chinese investors to trade stocks in each other's markets. Encouraged by these reforms, global indexers have added China's equities and bonds to their trackers, and financial giants like State Street and Vanguard are stepping up their China weightings.

These efforts have driven up inbound portfolio investment levels from a low base in the early 2010s (Figure 5). Official data from Q3 2020 showed \$773 billion in Chinese portfolio investment holdings abroad and \$1.5 trillion in foreign holdings of assets in China, up 250% compared to 2013. Chinese authorities hope to see these numbers rise, especially on the inbound investment side, and there is plenty of room for China-global portfolio investment expansion: portfolio investment remains puny in China's net international investment position (NIIP) even after a few strong years, accounting for only 15% of all cross-border holdings between China and the world at the end of 2019. Based on averages from developed economies, a "normal" global picture would see portfolio investment accounting for 40% or more of total cross-border holdings.

Figure 5: Gross Portfolio Investment Assets and Liabilities in China's IIP, 2002-Q3 2020

USD billions



Source: SAFE, Rhodium Group. 2020 Data is up to end of 03; *Denotes Chinese residents' claims on overseas assets; **Denotes foreigners' claims on assets in China.

These data tell an exciting story about the potential for greater Chinese financial integration with the world, but official figures do not provide a full enough picture of China's securities investment links. Official numbers are heavily distorted due to methodological issues in recording the locality vs. nationality of securities issuers and investors that are compounded by the use of variable interest entities (VIEs) and similar complex global business structures. In the case of China, concealed flows in the form of FDI retained earnings and various other tricks to circumvent border controls further distort the picture.

A more accurate accounting of financial investment ties is necessary to correct for these distortions. Only with a better view of the current scope of China's international securities investment linkages can parties ascertain the best policies and strategies for maximizing welfare and minimizing risks. In the following section we discuss these distortions in the context of US-China securities investment and provide more accurate estimates of the true scope of current US-China financial investment ties.

2. The Scope of US-China Bilateral Securities Investment

Using the stock of bilateral securities investment between China and the United States as a proxy, in this section we seek to quantify the scope of US-China financial investment integration to date. Details on the specific dimensions of US-China bilateral securities investment are scant in both official and academic sources. This is not surprising given how difficult it is to gather accurate, timely data on securities investment flows. This type of capital is highly mobile, lower transparency thresholds often exempt small holdings from disclosure, and trading volumes are massive in liquid markets—for example, in 2019 the daily trading volume of US treasury bills alone averaged more than \$600 billion.

In the FDI and VC spaces where deal sizes are larger, transactions are fewer, and turnover is slow, constructing granular bottom-up datasets that shed new light on investment patterns is possible. This is not the case in the securities investment space. Instead, we use a top-down methodology based on a series of estimated adjustments to official data on securities holdings between the United States and China to arrive at better measures of the true scope of two-way securities investment at the end of 2020. We incorporate insights from academic research, examine various proxies for financial flows mapped in official data with known distortions, and make some educated guesses to arrive at reasonable lower and upper bounds.

Our estimates cover bilateral holdings of equity securities (public and private) falling below the 10% ownership threshold as well as debt securities (bonds, private placements, asset-backed securities, and others). Compared to official data, we include some holdings that do not fall into the portfolio investment category in balance of payments frameworks. For example, according to IMF national accounting statistical methods, purchases made with foreign exchange reserves are classified in a separate category from portfolio investment flows. However, we include these holdings in our total estimates.

2.1 US Holdings of Equity and Debt Securities of Chinese Entities

The United States has played a major role in securities investment globalization, befitting its position as the world's largest economy. The United States is a center of global finance, it has an open capital account, and its citizens transact in US dollars, the global reserve currency that can be easily converted to buy foreign securities. According to official data from the US Treasury, US portfolio holdings of foreign equity and debt securities amounted to nearly \$13 trillion as of 2019.

China's explosive economic growth in recent decades has made it an attractive target for US investors seeking high yields and uncorrelated returns (investing in different assets with low correlations can smooth overall portfolio volatility). As a result, numerous US corporations, individuals, and institutional investors (i.e., pensions, endowments, insurance companies, etc.) have acquired securities issued by corporate and government entities from China. Figure 6 provides an overview of some of the most common channels and parties for such transactions:

- Direct purchase of China Onshore Equity Securities: A US institutional investor like a state pension fund places money with
 a domestic asset manager such as JPMorgan, which in turn obtains Chinese regulatory approval to invest directly in the
 onshore equity securities listed on the Shanghai or Shenzhen stock exchanges on the US investor's behalf.
- 2. Purchase of American Depository Shares: A US retail investor purchases the US-listed American Depository Receipts (ADRs) of a Chinese company like Pinduoduo. These ADRs confer ownership of the underlying equity shares of Pinduoduo's Cayman Island holding company, which in turn controls actual operations in mainland China through a variable interest entity (VIE) structure involving a mixture of ownership claims and contractual arrangements.
- 3. Purchase of Hong Kong Listed Shares: A US high net worth (HNW) investor places money with an asset manager outside the United States such as Sumitomo Mitsui Trust Asset Management, which in turn acquires the shares of a Hong Kong holding company like Sino Biopharmaceutical Limited that controls a physical business in mainland China.

- 4. Direct purchase of China Onshore Debt Securities: A US financial institution like Wells Fargo Asset Management purchases the onshore debt securities of a mainland China company through an international subsidiary using the China Interbank Bond Market Direct (CIBM Direct) program.
- 5. Purchase of Debt Securities Issued via Offshore Financing Vehicles: A US institutional investor like Prudential purchases dollar-denominated debt issued by a central state-owned enterprise such as State Grid Corporation of China through a financing vehicle domiciled in the British Virgin Islands.

Stylized illustration; not comprehensive (2)(3)(4)(5)(1) Institutional Retail Institutional **HNW** Investor Corporation Investor Investor Investor **United States** Asset/Fund **ADR** Shares Manager Offshore Subsidiary Third Countrie Equity Debt and Tax Havens Securities Securities Securities Offshore Hold Tax Haven VIE Hold Co. Co. Finance Vehicle Equity Debt Securities Securities Mainland China Government Corporation Corporation Corporation Corporation Entity

Figure 6: Common Channels for US Purchases of Chinese Securities

 $Source: Rhodium\ Group.\ Arrows\ indicate\ direction\ of\ control\ over\ or\ claim\ on\ mainland\ China\ entities.\ Color\ represents\ the\ nationality\ of\ the\ entity\ or\ security.$

Official Figures

Official figures on US portfolio holdings of debt and equity securities issued by corporate and government entities from China come from the US Treasury International Capital (TIC) dataset. The US Treasury collects the underlying data through surveys of custodians, which report the geography of investor by legal domicile and the geography of the owned securities by the legal domicile of the entities issuing securities. Therefore, the official TIC data cover investment structures like those described in Channel 1 of Figure 6, but not those described in Channels 2 through 5. For example, Channels 2 and 3 would be classified as US equity securities investment in firms from the Cayman Islands and Hong Kong, respectively, while Channel 4 would not be considered US debt investment as the securities purchaser is not domiciled in the United States.

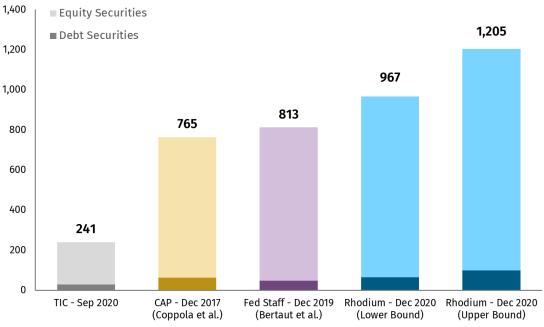
TIC data show that US portfolio investment holdings of securities issued by Chinese entities in September 2020 stood at \$211 billion for equity and \$29 billion for debt, for a total of only \$241 billion. This equates to less than 2% of total US international portfolio investment holdings reported in the September 2020 TIC data and is roughly equivalent to US portfolio investment holdings of securities from South Korea, a country that had only 12% of China's GDP in 2018. However, the conduits of US securities investment in China that are obscured or ignored in the TIC data constitute a majority of all holdings, so these figures vastly underestimate the true scope at the end of 2020.

Adjusted Year End 2020 Estimates

We adjust the official figures to arrive at reasonable lower- and upper- bounds for total securities holdings at the end of 2020, addressing the following factors: (1) distortions around security issuer nationality (as in Channels 2, 3, and 5 of Figure 6); (2) changes in volume and value of held securities through end of 2020; and (3) securities held by investors through offshore intermediaries (as in Channel 4 of Figure 6).

Based on these steps, we estimate that US holdings of the equity and debt securities issued by entities from China stood between a lower bound of almost \$970 billion (\$902 billion in equity and \$65 billion in debt) and an upper bound of over \$1.2 trillion (\$1.1 trillion in equity and \$100 billion in debt) at the end of 2020. Due to the opaque nature of international securities flows and the uncertainties underlying our estimates, these should not be taken as exact figures. Still, our informed estimates are as much as 400% higher than the \$241 billion reported in the latest TIC data from September 2020 (Figure 7), showing the massive scope of US securities investment flows to entities from China not accurately reported in official data.

Figure 7: Various Estimates of the Stock of US Holdings of Equity and Debt Securities Issued by Chinese Entities USD billions



Source: Rhodium Group.

The disparity between our estimates and official figures is mostly a result of firms from China using complex international structures to issue equity securities on US stock exchanges, which results in US holdings being attributed to tax havens instead of to China in the official data. Despite uncertain legal treatment in China and regulatory pressure in the United States, this activity continues apace: Chinese firms raised \$19 billion in primary and secondary offerings on US exchanges in 2020, a total eclipsed only in 2014 thanks to Alibaba's \$25 billion IPO. US investors own Chinese offshore equities at much higher rates than onshore equities.

While US holdings of debt securities issued by entities from China are on an order of magnitude smaller than holdings of equity securities, US investment in Chinese debt securities has grown more rapidly than investment in equity securities during the last two years. This is a result of widening interest rate differentials between China and the United States and of China's continued efforts to improve access to its onshore bond market since 2016.

2.2 Chinese Holdings of Equity and Debt Securities of US Entities

China's role in international securities investment has lagged far behind other measures of its global economic integration. According to official data, China's portfolio holdings of foreign securities amounted to only \$650 billion at the end of 2019—a small fraction of the \$13 trillion held by US investors. Even assuming the value of China's foreign exchange reserves (about \$3 trillion) is fully invested in international securities, China still holds only a fraction of the value of international securities owned by US investors.

This disparity is a result of China's own controls over outbound capital flows. For most of the last decades, only China's central bank and a few other state actors have been permitted to purchase overseas securities, mostly to manage foreign exchange reserves. And although Beijing has allowed some institutional investors and other private entities to start making foreign securities investments, China still tightly controls the flow of securities investment capital today.

For those Chinese entities that have been able to purchase foreign investment securities, the United States has always been an important locale. It is home to the largest markets globally for investible liquid debt and equity instruments, including safe-haven government debt, and US assets are priced in the world's reserve currency, which China has accumulated in significant amounts. Thus, Chinese state-owned and private corporations, government entities, and individuals have purchased large volumes of investment securities issued by US corporate and government entities via various investment structures in the last decades. Figure 8 illustrates some of the most common parties and channels for this type of investment:

- 1. Direct Purchase of US Listed Equity Securities: A China onshore institutional investor with a Qualified Domestic Institutional Investor (QDII) license such as China Asset Management Co. invests directly in the equity securities of a US corporation listed on an exchange such as the NYSE.
- 2. Purchase of US Listed Equity Securities via a Third Country or Tax Haven: A Chinese HNW individual circumvents China's capital controls and places capital in a tax haven shell company, which in turn invests in the equity securities of a US corporation listed on an exchange such as NASDAQ.
- 3. Direct Purchase of Debt Securities: The People's Bank of China directly purchases US Treasury bonds at auction or in the US secondary market for the purpose of managing China's foreign exchange reserves.
- **4. Purchase of Debt Securities via a Third Country or Tax Haven:** China Investment Corporation purchases the debt securities of a US corporation through an offshore subsidiary in Hong Kong.

5. Purchase of Debt Securities Issued via Offshore Financing Vehicles: An institutional investor like Ping An Insurance places money with an international asset manager like Mitsubishi UFJ Financial Group, which in turn purchases debt issued by a US corporation such as Marriott International through an offshore financing vehicle domiciled in the Cayman Islands

Stylized illustration; not comprehensive (1)(2) (3)(4)(5)Institutional People's Bank Institutional Sovereign **HNW** Investor Investor of China Wealth Fund Investor Mainland China Offshore Tax Haven Shell Corp. Subsidiary Debt and Tax Havens Securities Cayman Finance Vehicle **Equity Equity** Debt Debt Securities Securities Securities Securities **United States Federal** Corporation Corporation Corporation Corporation Government

Figure 8: Common Channels for Chinese Purchases of US Securities

 $Source: Rhodium\ Group.\ Arrows\ indicate\ direction\ of\ control\ over\ or\ claim\ on\ US\ entities.\ Color\ represents\ the\ nationality\ of\ the\ entity\ or\ security.$

Official Figures

Official data from China on Chinese portfolio investment holdings of overseas securities come from the State Administration on Foreign Exchange (SAFE), which also contributes to the IMF's Coordinated Portfolio Investment Survey (CPIS) dataset. SAFE data captures legally sanctioned direct holdings of US securities by entities domiciled in mainland China (which excludes holdings by Chinese households). The latest SAFE figures report that Chinese portfolio investors held \$94 billion of equity and \$70 billion of debt securities issued by US entities at the end of 2019. Notably, this does not include the value of Chinese foreign exchange reserves invested in US securities—Chinese statistical agencies do not provide a breakdown of reserves holdings by country.

US Treasury TIC data provide an alternative official source for Chinese portfolio investment in securities issued by US entities, with differences in estimates due to different data collection sources and methodologies and the inclusion of at least some reserves. The TIC data suggest Chinese investors held \$245 billion in equity securities and \$24 billion in debt securities issued by US corporations, plus another \$1.2 trillion in US government securities at the end of September 2020. While these estimates are larger than those from SAFE, TIC data still only cover long-term securities holdings, and securities investments involving offshore routing and capital controls evasion such as those described in Channels 2, 4, and 5 of Figure 8 are not accurately captured in either official dataset.

Adjusted Year End 2020 Estimates

Estimating the true extent of passive Chinese investment in US securities is more difficult than estimating US holdings of Chinese securities. For example, it is widely known that China's central bank purchases overseas securities in a non-transparent manner, often involving state-owned commercial banks or through offshore locations such as Luxembourg or Belgium. Moreover, since overseas securities investment by households and corporations remain largely prohibited, to the extent they occur these outflows appear only in other channels in the official figures, for example as part of the foreign direct investment or errors and omissions portions of China's balance of payments. There is also less third-party research on China's external portfolio investment position that attempts to correct for distortions in official data.

With that in mind, we adjust the official figures to arrive at reasonable lower- and upper- bounds for total securities holdings at the end of 2020, addressing the following factors: (1) distortions around security issuer nationality (as in Channel 5 of Figure 8); (2) changes in volume and value of held securities through end of 2020; and (3) securities held by investors through offshore intermediaries (as in Channel 4 of Figure 8); grey money outflows (as in Channel 2 of Figure 8); and holdings of government debt securities (as in Channel 3 of Figure 8).

Based on these steps, we arrive at a lower bound estimate of \$1.7 trillion (\$370 billion in equity and \$1.3 trillion in debt) and an upper bound estimate of \$2.1 trillion (\$720 billion in equity and \$1.4 trillion in debt) in Chinese holdings of US securities at the end of 2020 (Figure 9). Like our estimates of US holdings of Chinese securities, these are ballpark figures complicated by the opaque and volatile nature of international securities investment and should not be treated as definitive values. But these totals are up to 40% higher than the latest TIC figures that include government debt holdings, illustrating how a significant portion of securities investment flows is not accurately reflected in official data.

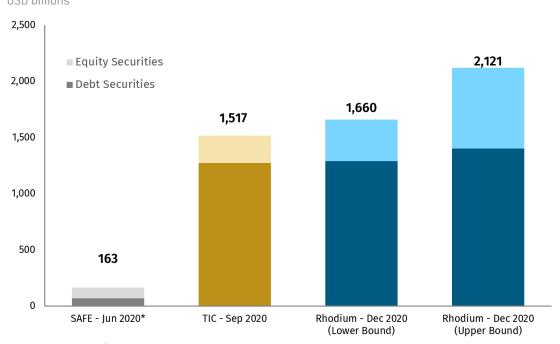


Figure 9: Various Estimates of the Stock of Chinese Holdings of Equity and Debt Securities Issued by US Entities USD billions

Source: Rhodium Group. *SAFE and other Chinese government statistical agencies do not report reserves holdings by jurisdiction, which are not included in these totals.

Most of the difference between our estimates and official figures is accounted for by equity investments misclassified or uncounted in official sources due to investor efforts to circumvent Beijing's stringent outbound capital controls or to the use of Hong Kong as an investment intermediary. These distortions are very difficult to measure, but we estimate the true value of Chinese holdings of US equity securities may be twice as large as the numbers reported in official data. Meanwhile, debt securities account for the bulk of Chinese holdings, with most consisting of investments in US Treasury securities and agency bonds.

3. Outlook: Policy Constrains Growth Potential

While our estimates illustrate that cross-border equity and bond holdings are significantly higher than what official numbers show, **financial integration between both nations is still low in the global context, suggesting a potential for trillions of dollars in additional flows.** From a macroeconomic perspective, China looks highly integrated with the rest of the world, but its financial links to other major economies are comparatively limited. To match OECD averages, China would have to accumulate more than \$30 trillion in combined cross-border portfolio assets and liabilities (slightly more than twice its GDP). This is more than 15 times the 2019 value of \$2 trillion reported in official data. Were China to "catch up" with other advanced economies, US-China portfolio investment would — all things being equal — triple in size, reaching more than \$9 trillion compared to our estimate of about \$3 trillion at the end of 2020.

The higher-than-recognized value of holdings we identify was built up by investors on both sides of the Pacific heeding strong commercial incentives. Global portfolios are underweight China, and foreign investors are eager to increase their exposure because of China's relatively high economic growth trajectory, the persistent interest rate differentials between China and OECD countries, and the opportunity to diversify into assets with returns that are not highly correlated with those of investors' existing holdings. Meanwhile, Chinese households and institutional investors want to expand beyond their "home only" portfolios into a broader mix of financial assets.

However, rising US skepticism about closer economic engagement with China and a reluctance in Beijing to allow free capital flows could limit the potential for deeper financial integration, even if there is a compelling commercial logic to it. In China, leaders have stymied an expansion of financial links to the rest of the world out of stability concerns: they fear foreign capital flows that they cannot control. There is no way to solve for both Communist Party control and maximum portfolio investment flows: this is an either/or. In Washington, the concerns are not about financial stability but about national security. US policymakers were comfortable with greater investment flows as long as China was converging with liberal market norms. But as the state asserts greater control over parts of China's economy, and as financial investments remain politicized, members of both US parties have begun to hedge. These hurdles to deeper financial engagement are formidable, and the outlook uncertain.

The data and analysis presented in this report shows that **despite talk of greater financial openness, Beijing has so far not succeeded in resolving systemic challenges that stand in its way.** China's development model relies on external capital controls, and true liberalization would require Beijing to surrender political control over key parameters of its domestic financial and economic system, including interest and exchange rates. This seems unlikely at this point. The large-scale capital outflows China experienced in 2015/2016 showed what the country could face if capital controls were lifted. It is likely that Beijing will continue to follow an approach that limits the scale of short-term cross-border capital flows and maintains quotas and "trusted" investor schemes that allow it to maintain control. For China to attract long-term financial investment from large global investors, Beijing will also need to assure portfolio managers with fiduciary duties of its commitment to the rule of law and show that financial market regulators are not subject to political whims.

In Washington, national security concerns won't dissipate with a new administration, but we may see a more nuanced debate on the risks and opportunities from financial integration with China. With the 2017 National Security Strategy, the US government shifted to viewing China as a strategic competitor and threat. In subsequent years, US officials worked zealously to amplify the darker dimensions of China's behavior. This extended to capital flows and the Trump administration has put in place measures to curb financial investment by US entities — especially public pension funds — in Chinese companies that directly or indirectly support China's military advancement.

While national security concerns are unlikely to change, the extreme path of accelerated financial disengagement seems remote. A far-reaching decoupling of the US and Chinese economies, including of financial ties, is not necessary from a rational national security perspective, and the costs for both sides would be significant. A new US administration is likely to take a more nuanced approach to US-China financial flows. We expect a set of policy actions that are more restrictive than standard OECD fare but more permissive than the gratuitous steps entertained by Trump administration hardliners. US lawmakers could also bolster rules to protect US investors from risks related to specific features of the Chinese system, including a lack of accounting transparency and the use of problematic legal structures such as VIEs. Finally, we expect a discussion about new opportunities for US statecraft arising from China's financial integration with the world. As the largest financial economy in the world, the US has tools at its disposal to incentivize good financial governance by China at home and in third countries. Looking ahead, the United States would benefit from a more considered examination of its financial ties to China than the one that has accompanied the financial decoupling push of the past years.

Methodology Appendix

In the FDI and VC spaces where deal sizes are larger, transactions are fewer, and turnover is slow, constructing granular bottom-up datasets that shed new light on investment patterns is possible. This is not the case in the securities investment space. Instead, we use a top-down methodology based on a series of estimated adjustments to official data on securities holdings between the United States and China to arrive at better measures of the true scope of two-way securities investment at the end of 2020. We incorporate insights from academic research, examine various proxies for financial flows mapped in official data with known distortions, and make some educated guesses to arrive at reasonable lower and upper bounds.

Our estimates cover bilateral holdings of equity securities (public and private) falling below the 10% ownership threshold as well as debt securities (bonds, private placements, asset-backed securities, and others). Compared to official data, we include some holdings that do not fall into the portfolio investment category in balance of payments frameworks. For example, according to IMF national accounting statistical methods, purchases made with foreign exchange reserves are classified in a separate category from portfolio investment flows. However, we include these holdings in our total estimates.

2020 US Holdings of Chinese Securities

We make the following adjustment steps to official figures to arrive at Rhodium's lower and upper bound estimates of US holdings of Chinese securities at the end of 2020:

Step 1 – Distortions around security issuer nationality: We build in particular on the work of two of groups of academic researchers – one composed of Federal Reserve staff (Bertaut et al.) and another composed of academics affiliated with the Capital Allocation Project (Coppola et al.) – to construct more accurate estimates of the current scope of US holdings of Chinese securities. Using securities-level information to adjust for distortions in official datasets stemming from differences in domicile and nationality of security issuers (as inherent in Channels 2, 3, and 5 of Figure 6), Bertaut et al. estimate that US investors actually held \$765 billion of equity securities issued by firms from China and \$49 billion of debt securities issued by corporate and government entities from China at the end of 2019. Based on a similar methodology, the Capital Allocation Project (CAP) researchers peg these totals at \$702 billion for equity securities and \$63 billion for debt securities at the end of 2017. Replicating the underlying methodology using the latest provided adjustment factors from Coppola et al. applied to TIC data from 2019 results in estimates of \$805 billion for equity securities and \$68 billion for debt securities at the end of 2019.

Step 2 – Changes in volume and value of held securities through end of 2020: US investors have seen both asset price changes and opportunities to purchase and sell securities issued by entities from China since 2019. 2020 was a particularly volatile year with large swings in valuations and global capital flows. We account for these factors with adjustments derived from equity and debt security index returns, monthly changes in underlying TIC figures on US securities holdings, academic research insights into patterns of offshore security issuance and ownership, and other factors. After the addition of a 20% buffer in either direction to account for unknown inflows and outflows, on net we add between about \$150 billion and \$240 billion to the external estimates from previous years.

Step 3 – Securities held by investors through offshore intermediaries: Investments in foreign securities made through US-owned offshore subsidiaries (as in Channel 4 of Figure 6) are not captured in the official data, nor are they included in the adjusted figures provided by the academic researchers cited above. Based on patterns of US wealth held through offshore tax havens and other jurisdictions reported in academic literature, we add an additional roughly \$90 billion to the upper bound to account for possible missing US securities investments made using complex offshore structures like these. On the lower bound we assume these effects are balanced by non-US investors holding Chinese securities through intermediaries in the United States.

Table A.1 summarizes these adjustments and the resulting changes to underlying figures.

Table A1: Rhodium Group Upper and Lower Bound Estimation Steps for US Holdings of Chinese Securities

USD billions

provided by Bertaut et al. in their study, "Globalization and the Geography of Capital Total +573 Flows" (\$765b equity / \$49b debt). 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly We estimate the 2020 growth of onshore and offshore securities holdings using monthly	Equity Debt		Methodology/Sources	Upper Bound	Methodology/Sources					
Equity 211 Debt 29 The September 2020 figures taken from the TIC dataset. Total 241 1. Adjustment for distortions around security issuer nationality Equity +553 Debt +19 Total +573 Flows" (\$765b equity / \$49b debt). 211 The September 2020 figures taken from the TIC dataset. We adjust to match year-end 2019 values provided by Bertaut et al. in their study, "Globalization and the Geography of Capital Flows" (\$765b equity / \$49b debt). 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly We estimate the 2020 growth of onshore and offshore securities holdings using monthly	Equity Debt			• •	-icaioaotogy/ oources					
The September 2020 figures taken from the TIC dataset. Total 241 1. Adjustment for distortions around security issuer nationality Equity	Debt	Official Data Baseline								
Total 241 1. Adjustment for distortions around security issuer nationality Equity +553 We adjust to match year-end 2019 values provided by Bertaut et al. in their study, "Globalization and the Geography of Capital +573 Flows" (\$765b equity / \$49b debt). 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly Total +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly		211	The Country by 2000 for your talken from the	211	The Country of 2000 Engine Asilon for mother					
1. Adjustment for distortions around security issuer nationality Equity +553 We adjust to match year-end 2019 values provided by Bertaut et al. in their study, "Globalization and the Geography of Capital +573 Flows" (\$765b equity / \$49b debt). +632 Coppola et al. (\$805b equity / \$68b debt) 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly	Total	29		29						
Equity +553 We adjust to match year-end 2019 values provided by Bertaut et al. in their study, "Globalization and the Geography of Capital Flows" (\$765b equity / \$49b debt). +632 Coppola et al. (\$805b equity / \$68b debt) 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly		241		241						
provided by Bertaut et al. in their study, "Globalization and the Geography of Capital Flows" (\$765b equity / \$49b debt). Coppola et al. (\$805b equity / \$68b debt) 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly	1. Adjus	stment for distorti	ons around security issuer nationality							
Total +19 "Globalization and the Geography of Capital Flows" (\$765b equity / \$49b debt). +632 using the latest reallocation matrices from Coppolar et al. (\$805b equity / \$68b debt) 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly	Equity	+553		+594	We adjust to match year-end 2019 TIC values					
Total +573 Flows" (\$765b equity / \$49b debt). +632 Coppola et al. (\$805b equity / \$68b debt) 2. Adjustment for changes in volume and value of held securities through end of 2020 Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly	Debt	+19	,	+38						
Equity +138 We estimate the 2020 growth of onshore and offshore securities holdings using monthly offshore securities holdings using monthly	Total	+573	0,,,,	+632	Coppola et al. (\$805b equity / \$68b debt).					
offshore securities holdings using monthly offshore securities holdings using monthly	2. Adjus	stment for changes	s in volume and value of held securities throu							
	Equity	+138		+218	We estimate the 2020 growth of onshore and					
TIC data and returns indices and subtract TIC data and returns indices and add 20%	Debt	+16	offshore securities holdings using monthly TIC data and returns indices and subtract	+25	offshore securities holdings using monthly TIC data and returns indices and add 20% to					
Total +154 20% to allow for possible net sales. +243 allow for possible net purchases.	Total	+154	20% to allow for possible net sales.	+243	allow for possible net purchases.					
3. Adjustment for securities held by investors through offshore intermediaries	3. Adjus	stment for securitie	es held by investors through offshore interm							
Equity +0 +02	Equity	+0		+82	Alstadsæter et al. estimate that 8% of US					
Dobt 10 5	Debt	+0	,	+7	wealth is held through offshore tax havens. Therefore, we add another 8% to the 2020					
· ·	Total	+0	3 3	+89	figures to account for possible distortions.					
Rhodium Group 2020 Estimates										
Equity 902 1,105	Equity	902	Bhading Group laws have death in the	1,105	Photion Communication :					
Debt Rhodium Group lower bound estimate as of vear-end 2020. Rhodium Group upper bound estimate as of vear-end 2020.	Debt	65		100	Rhodium Group upper bound estimate as of year-end 2020.					
Total 967 1,205		967	,	1,205	•					

Source: Rhodium Group.

2020 Chinese Holdings of US Securities

We make the following adjustment steps to official figures to arrive at Rhodium's lower and upper bound estimates of Chinese holdings of US securities at the end of 2020:

Step 1 – Distortions around security issuer nationality: The impacts of security issuer nationality distortions on Chinese holdings of securities issued by US entities are much less significant than flows in the other direction thanks to fewer US securities issuers utilizing complex international structures. Still, figures provided by Coppola et al. show that some distortions have existed for Chinese holders, so we add 10% (about \$25 billion) to the upper bound official data baseline to account for possible missing holdings.

Step 2 — Changes in volume and value of held securities through end of 2020: Chinese investors have seen both asset price changes and opportunities to purchase and sell securities issued by entities from the United States since the most recent official estimates. 2020 was a particularly volatile year with large swings in valuations and global capital flows. We account for these factors with adjustments derived from equity and debt security index returns. After the addition of a 20% buffer in either direction to account for unknown inflows and outflows, on net we add between about \$20 billion and \$50 billion to the baselines taken from official figures.

Step 3 – Securities held by investors through Hong Kong: Securities investments made through Chinese-owned offshore subsidiaries and other entities (as in Channel 5 of Figure 8) are not captured in official data. Most of this activity involves investment through Hong Kong, which is China's premier conduit for routing investment capital abroad. Based on patterns of cross-border banking liabilities between China and Hong Kong, we estimate that 25% to 50% of investment from Hong Kong in the securities of US entities is likely attributable to ultimately China-owned investors, adding between about \$50 billion and \$100 billion to the totals for 2020.

Step 4 – Grey money outflows: A comprehensive estimate of all historical grey money outflows from China into US stocks and bonds is impossible, but we offer an order of magnitude estimate by tabulating quarterly net errors and omissions in China's balance of payments data since 2000. Making assumptions around the portions of these amounts that were invested in US equity and debt instruments and the returns subsequently generated and assuming a 20% uncertainty buffer in either direction, we add between \$120 billion and \$190 billion to the year-end 2020 value of US securities held by Chinese households.

Step 5 – Holdings of government debt securities: Official data from the United States show entities from China hold more than a trillion dollars of US government debt securities, with most likely belonging to China's foreign exchange reserves. These reserves are not considered to be portfolio investments under balance of payments methodologies, so they are not included in the SAFE data, for example. However, reserves constitute a major component of China's external securities investment position, so we add the value of Chinese holdings of US government and agency bonds as of September 2020 as reported by the US Treasury, with the addition of a 5% buffer in either direction to allow for inflows and outflows that may have taken place during 4Q 2020. As a result, we add another \$1.2 to \$1.3 trillion to the 2020 totals, all in debt securities.

Table A.2 summarizes these adjustment steps and the resulting changes to underlying figures.

Table A2: Rhodium Group Upper and Lower Bound Estimation Steps for Chinese Holdings of US SecuritiesUSD Billions

	Lower Bound	Methodology/Sources	Upper Bound	Methodology/Sources				
Official [Data Baseline							
Equity	+94	TI	+245	The September 2020 figures taken from the				
Debt	+69	The June 2020 figures taken from the SAFE dataset.	+24	TIC dataset (excluding Treasury and agency				
Total	+163	dutaset.	+269	debt securities, which we add at a later step)				
1. Adjust	ment for distorti	ons around security issuer nationality						
Equity	+0		+24	We add 10% to the upper bound based on				
Debt	+0	We assume that distortions aroud security issuer nationality are negligble.	+2	estimates on Chinese holdings of US secuities issued overseas provided by				
Total	+0	issuer nationality are negligible.	+27	Coppola et al.				
2. Adjustment for changes in volume and value of held securities through end of 2020								
Equity	+19	We estimate the 2020 growth of securities	+48	We estimate the 2020 growth of securities				
Debt	+1	holdings using returns indices and substract	+0	holdings using returns indices and add 20%				
Total	+20	20% to allow for possible net sales.	+48	to allow for possible net purchases.				
3. Adjust	ment for securiti	es held by investors through Hong Kong						
Equity	+34	We estimate the percent of HK holdings	+68	We estimate the percent of HK holdings				
Debt	+18	attributable to Chinese owners based on cross-border banking liabilities (about 40%)	+36	attributable to Chinese owners based on cross-border banking liabilities (about 40%)				
Total	+52	but only add 25% to allow for uncertainty.	+103	but add 50% to allow for uncertainty.				
4. Adjust	ment for grey mo	ney outflows						
Equity	+224	We estimate grey money holdings using E&O	+335	We estimate grey money holdings using E&O				
Debt	+25	data, returns incides, and assumptions on Chinese global investment patterns and	+38	data, returns incides, and assumptions on Chinese global investment patterns and add				
Total	+249	subtract 20% to allow for uncertainty.	+373	20% to allow for uncertainty.				
5. Adjustment for holdings of US government debt securities								
Equity	+0	We add Chinese holdings of US Treasury and	+0	We add Chinese holdings of US Treasury and				
Debt	+1,176	agency debt securities from Sep 2020 TIC data (most of which are likely reserves) and	+1,300	agency debt securities from Sep 2020 TIC data (most of which are likely reserves) and				
Total	+1,176	subtract 5% to allow for possible net sales.	+1,300	add 5% to allow for possible net purchases.				
Rhodium Group 2020 Estimates								
Equity	370	Rhodium Group lower bound estimate as of	720	Rhodium Group upper bound estimate as of				
Debt	1,289	year-end 2020.	1,401	year-end 2020.				
Total	1,660	•	2,121	•				

Source: Rhodium Group.

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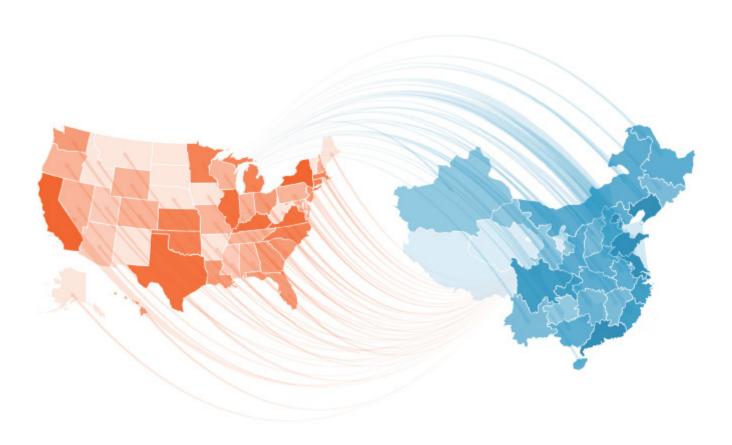
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